



# UN REGIONAL WORKSHOP ON TRANSFER PRICING (INTERMEDIATE LEVEL)

United Nations Office at Nairobi  
Nairobi, Kenya,  
5 – 6 December 2019

## PROGRAMME

THURSDAY, 5 DECEMBER 2019	
<b>OPENING AND INTRODUCTION</b>	
8:15 – 8:30	<i>Welcoming remarks and introduction</i> <i>George Obell (Kenya)/ Ingela Willfors (Sweden) on behalf of Co-coordinators</i>
<b>TRANSFER PRICING – KEY ISSUES</b>	
8:30 – 9:20	<i>Overview of key transfer pricing concepts and examples of current issues</i> <i>Ingela Willfors (Sweden) (Moderator)</i> <i>Panel Discussions: Melinda Brown (OECD)/ Emily Muuya (IBFD)/ Michael Lennard (UN)</i>
9:20 – 9:45	<i>Transfer pricing Developments in Kenya and their broader Relevance</i> <i>Presenter: Senior Kenyan official (TBC)</i>
9:45 – 10:30	<i>Documentation</i> <i>Marcos Valadao (Brazil) (Moderator)</i> <i>Panel Discussions: Emily Muyaa (IBFD)/ Maria Jose Santos (Uruguay)</i>
10:30 – 10.45	<b>Coffee Break</b>
10:45 – 11.10	<b>Documentation (continued)</b>
11.10 – 11.45	<b>Advance Pricing Agreements in the Tourism Sector: Presentation on the Dominican Republic Experience</b> <i>Rispah Simiyu (Kenya) (Moderator)</i> <i>Presenter: Luis Madera (Dominican Republic)</i>

<b>TRANSFER PRICING IN SPECIALIZED SECTORS</b>	
<b>11.45 – 12:30</b>	<p><b>Particular Industries</b></p> <p><i>(1) The Mining Industry – key issues</i></p> <p><i>Marcos Valadao (Brazil) (Moderator)</i></p> <p><i>Panel Discussions: George Obell (Kenya)/ Carlos Pérez Gómez Serrano (Mexico)/ Jose Ignacio Troya (Ecuador)</i></p>
<b>12:30 – 13:30</b>	<b>Lunch Break</b>
<b>13:30 – 13:55</b>	<i>(1) The Mining Industry – key issues (continued)</i>
<b>13:55 – 14:30</b>	<p><i>(2) Commodities industries example (Soybeans)</i></p> <p><i>Irving Ojeda (UN) (Moderator)</i></p> <p><i>Presenter: Maria José Santos (Uruguay)</i></p>
<b>14:30 – 16:30</b>	<p><i>(3) Oil &amp; Gas – key issues</i></p> <p><i>Stig Sollund (Moderator)</i></p> <p><i>Presenter: Sanya Gbonjubola (Nigeria)</i></p>
<b>FRIDAY, 6 DECEMBER 2019</b>	
<b>8:45 – 9:35</b>	<p><i>(4) LNG Project case study</i></p> <p><i>Presenters: Hafiz Choudhury/ Carlos Pérez Gómez Serrano (Mexico)</i></p>
<b>9:35 – 10:20</b>	<p><i>(5) The Telecommunications Industry –Key Issues</i></p> <p><i>Michael Lennard (Moderator)</i></p> <p><i>Presenter: George Obell (Kenya)/ Carlos Pérez Gómez Serrano (Mexico)</i></p>
<b>10:20 – 10:35</b>	<b>Coffee Break</b>
<b>10:35 – 10:50</b>	<i>The Telecommunications Industry –key issues (continued)</i>
<b>10:50 – 12:20</b>	<p><i>(6) Financial Transactions – key issues</i></p> <p><i>George Obell (Moderator)</i></p> <p><i>Panel Discussions: Sanya Gbonjubola (Nigeria)/ Melinda Brown (OECD)/ Maria Jose Santos (Uruguay)</i></p>
<b>12:20 – 13:20</b>	<p><b>Transfer Pricing and the Digital Economy – key issues</b></p> <p><i>Jose Troya (Ecuador)(Moderator)</i></p> <p><i>Panel Discussions: Melinda Brown (OECD)/ Ingela Willfors (Sweden)/ George Obell (Kenya)/ Maria Jose Santos (Uruguay)</i></p>

**13:20 – 13:30**

***Close of Conference***

*George Obell (Kenya) and Stig Sollund (Norway) on behalf of Co-Coordinator*

